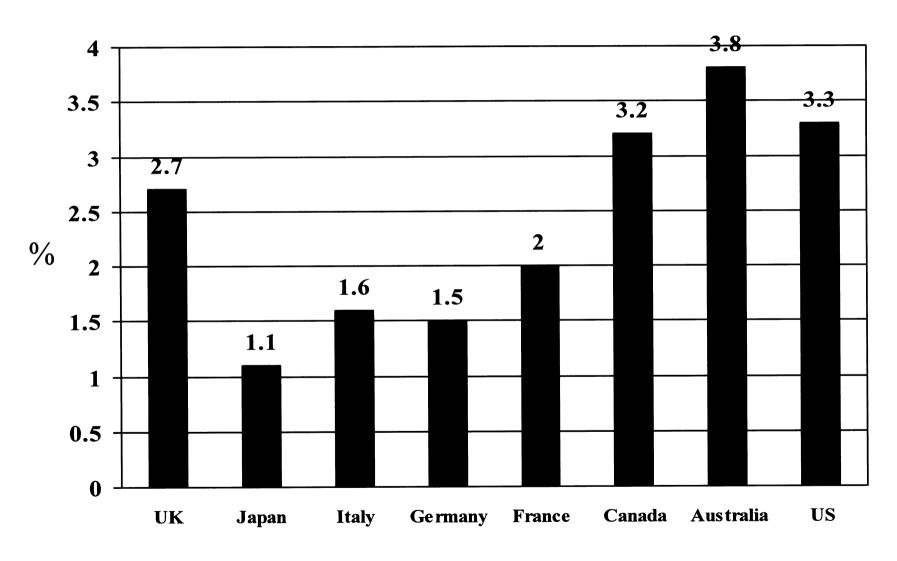
# US Export Successes

- Microsoft is the largest supplier of software in Australia.
- Australia is Caterpillar's third largest market.
- GE aircraft engines power three-quarters of commercial aircraft in Australia.
- DuPont products are used by more than 120,000 Australian farmers.

## US Investment in Australia

- Coca Cola is the number one supermarket brand in Australia.
- Chevron-Texaco operates the largest retail gasoline network in Australia.
- Mars accounts for two-thirds of Australia's confectionery exports.
- GM is Australia's leading exporter of automotive products and services.

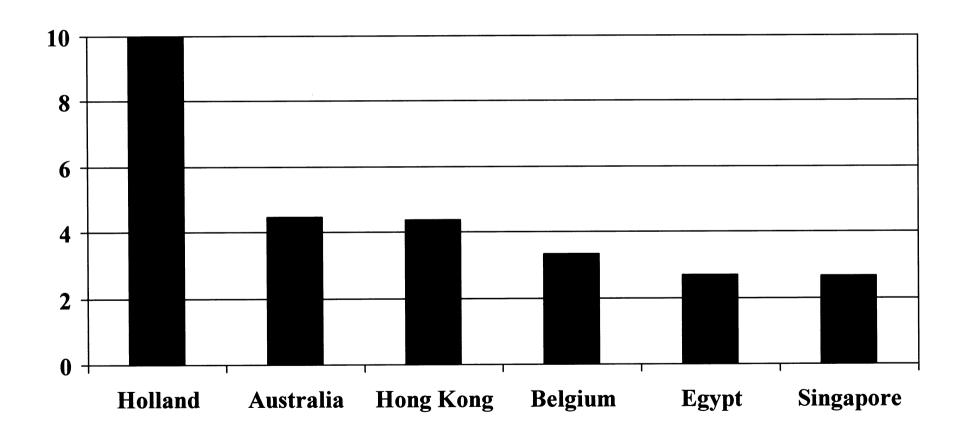
## **Average Annual GDP Growth 1992-2001**



**Source: OECD** 

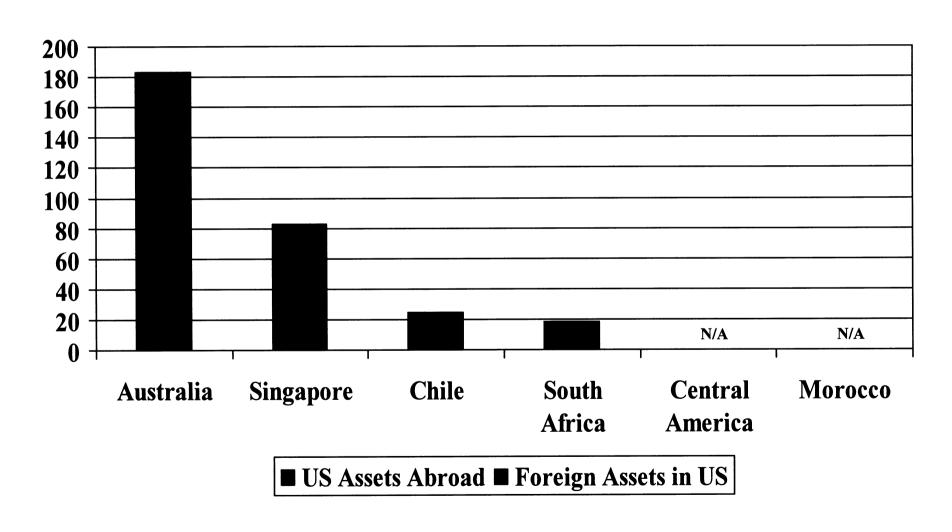
## **US Merchandise Trade 2001 - Largest US Surpluses**

**\$US Billions** 

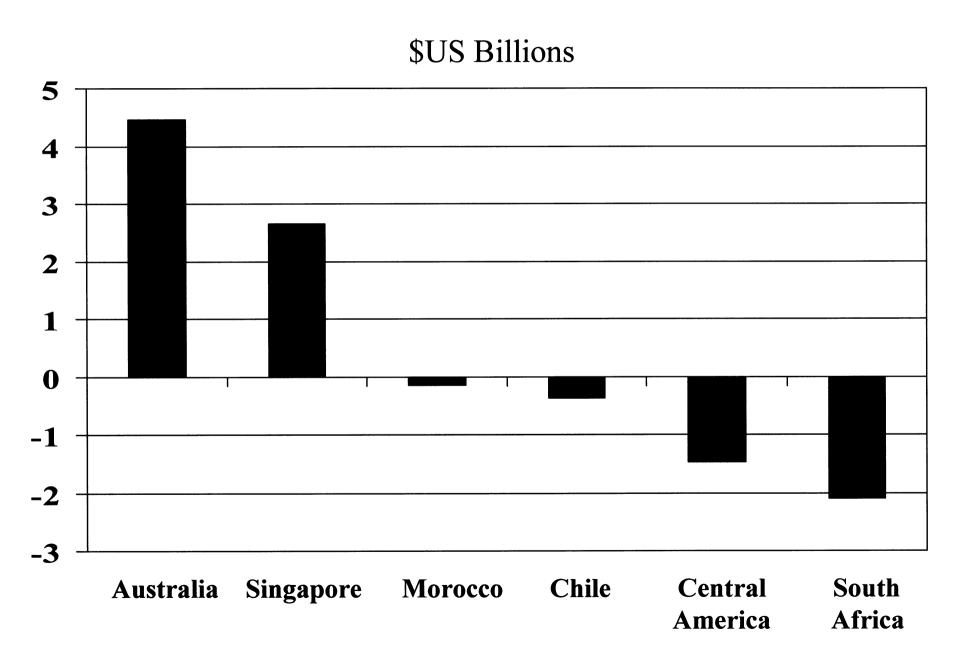


#### Value of Direct Investment with Selected Partners - 1999

**\$US Billions** 

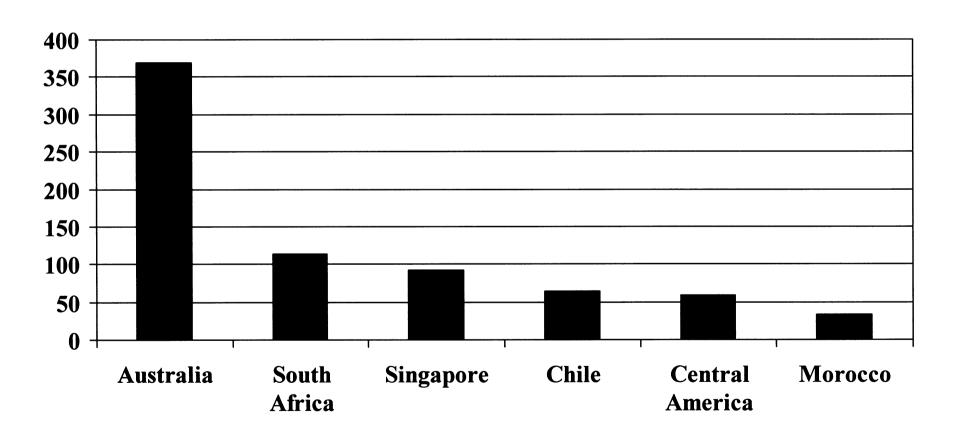


#### **US Merchandise Trade Balance with Selected Trade Partners - 2001**



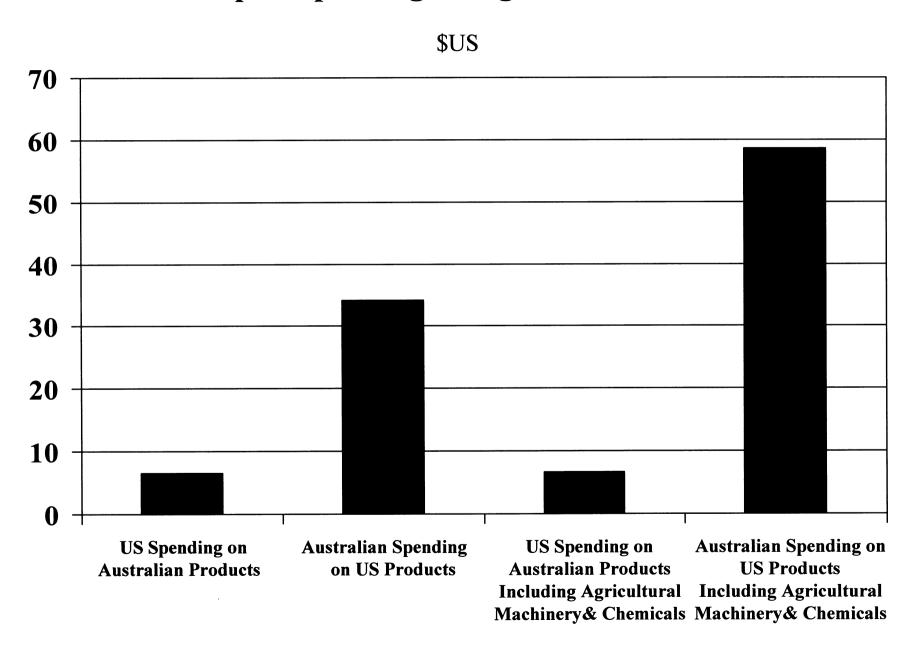
### **GDP of Select US Trading Partners - 2001**

**\$US** billions



Source: World Bank

## Per Capita Spending on Agricultural Products



US - Australia Total Trade (Goods and Services)

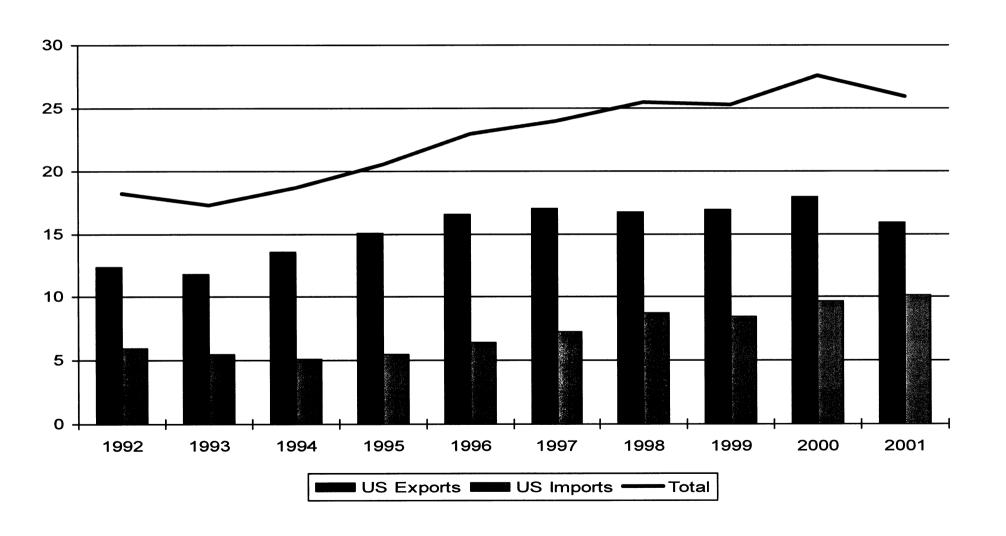
#### **\$US Billions**

	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
US Exports	12.3	11.8	13.6	15.1	16.5	17.0	16.7	16.9	17.9	15.8
US Imports	5.9	5.5	5.1	5.5	6.4	7.3	8.7	8.4	9.7	10.1
Total Trade	18.2	17.3	18.7	20.5	23.0	24.2	25.4	25.3	27.6	26.0
US Surplus	6.4	6.4	8.4	9.6	10.1	9.7	8.0	8.5	8.2	5.7

NB: figures may not add due to rounding

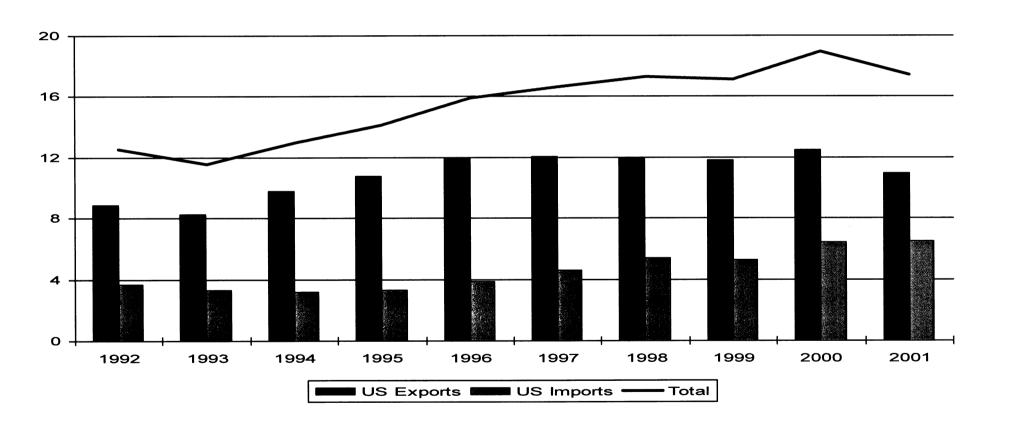
### **US - Australia Total Trade (Goods and Services)**

**\$US** billions



#### **US - Australia Merchandise Trade**

**\$US Billions** 



#### <u>Australia - US Agricultural Trade 2002</u>

#### (\$US millions)

		US Exports	<b>US Imports</b>
Agricultural Machinery/Equipment		356.6	17.9
	of which:		
	Tractors	130.2	0.4
	Combine Harvesters & parts	103.1	9.6
Agricultural Chemicals		223.6	7.7
Other Ag. Products		657.8	2027.5
	of which:		
	Paper and Paper Products	204.2	36.9
	Fats & Oils	73.2	2.2
	Beverages	59.3	462.0
	Misc. Food Preparations	50.5	21.3
	Seafood	35.8	83.6
	Wood & Wood Products	34.4	15.0
	Fruit & Tree Nuts	33.6	37.7
	Tobacco/Products	24.5	0.1
	Animal Food	21.7	0.3
	Dairy Products	13.1	66.2
	Sugar & Confectionery	10.6	52.1
	Meat	9.7	1,095.1
Total	(Agricultural & Related)	1,238.0	2,053.1
	Surplus (Agriculture & Relate	ed)	815.1
Total	Merchandise Trade	13,083.9	6,478.2
	US Merchandise Trade Surpl	us <b>6,605.7</b>	